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U.S. Army Contracting Command - Redstone

ICE

7/28/16

ESS and SMDC/CAMO

Debra Scruggs

Melissa Mitchell

Willie Travis

**Agile and Able Contracting Professionals Providing
Capabilities to Customers:**



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AGENDA

- **Welcoming Comments & Introductions**
- **Brief Update**
- **Q & A**
- **Closing Comments**

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GROUND RULES

- **The Government will post our projections to our EXPRESS Public website:
<http://acc.army.mil/contractingcenters/acc-rsa/Express.html>**
- **Please hold all questions until the end of the presentation and submit questions on the provided note cards.**
- **The panel will field and attempt to answer all submitted questions.**

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GROUND RULES

- **The area of focus today is service contracting in ESS Directorate and SMDC/CAMO. The panel will not have knowledge of other requirements outside these areas. Please limit questions to these areas.**
- **The Government will not distribute the questions and answers, minutes of the event, or a listing of the attendees/registrants.**
- **The event will end at 15:00 or when questions end, whichever comes first.**

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ICE EVENT INFORMATION

- **ACC-Redstone has developed a spreadsheet detailing all ACC-R requirements.**
- **The spreadsheet has been posted to the ACC-Redstone Public Website:
<http://acc.army.mil/contractingcenters/acc-rsa/>**
- **The spreadsheet will be updated quarterly. The latest data was pulled 1 July 2016.**

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Enterprise Service Solutions Directorate Director, Debra Scruggs

Division A
(AMRDEC Team A
All Domains)
Re-Compete Team
for ALL AMRDEC
Actions,
SED, & IT Actions
Shirley Martin
Chief

Division B
(Non-AMRDEC -
All Domains)
Pamela Milton
Chief

Division C
(AMRDEC Team
B - All
Domains)
SSDD, ED, WDI,
and AED
Volonda Reedus
Chief

Division P
Program
Strategies
Michelle Cross
Acting Chief

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SCHEDULE FOR 2016 ICE EVENTS

- **The following dates have been scheduled for our 2016 ESS/SMDC/CAMO ICE events.**
- **25 January 2016 (Monday)**
- **02 May 2016 (Monday)**
- **28 July 2016 (Thursday)**
- **25 October 2016 (Tuesday)**

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EXPRESS PROGRAMMATIC DOMAIN STATUS

- **Protest Status of Re-Greening**
- **Corrective Action was taken as a result of protest(s) filed regarding the re-greening awards made in 2014.**
- **Proposals were re-evaluated and four new BPA awards were made in March 2016.**
- **The final protest action regarding the 2014 awards has been dismissed by the US District Court for the Northern District of AL**

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EXPRESS PROGRAMMATIC DOMAIN STATUS

- **As a result of the four new BPA Re-Greening Awards made in March 2016, ACC-R received several more agency-level protests.**
- **After evaluating the Protests, it was decided that Corrective Action would be taken and that three new BPA's would be awarded.**
- **All protests have now been resolved and the Government has started issuing RFIs for the Programmatic Domain.**

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NEW PROGRAMMATIC BPAs - MARCH 2016

- **BCF Solutions, Incorporated, Small Business Set-Aside Award, Small Business**
- **Intuitive Research and Technology Corporation, Full & Open Award, Large Business**
- **Quantitech, Small Business Set-Aside, Small Business**
- **Systems, Studies and Simulation, Inc., Full & Open Large Business**



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NEW PROGRAMMATIC BPAs - MAY 2016

- **DCS Corporation, Full & Open, Large Business**
- **Sigmatech, Incorporated, Full & Open, Large Business**
- **Trident Technologies, 8(a) Slot, 8(a) Business**

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NEW TECHNICAL DIRECTIVE (TD) PROCESS

- **ACC-R implemented a new TD Process Pilot Program to reduce the administrative burden on contracting personnel.**
- **The process has been successful and modification packages are being processed faster.**
- **ZERO BACKLOG AND ZERO FTE'S OFF MISSION WHEN WE RECEIVE THE PACKAGE AT LEAST 15 DAYS IN ADVANCE.**

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WORK DOWN THE BACKLOG

TIs sent to ACC by week

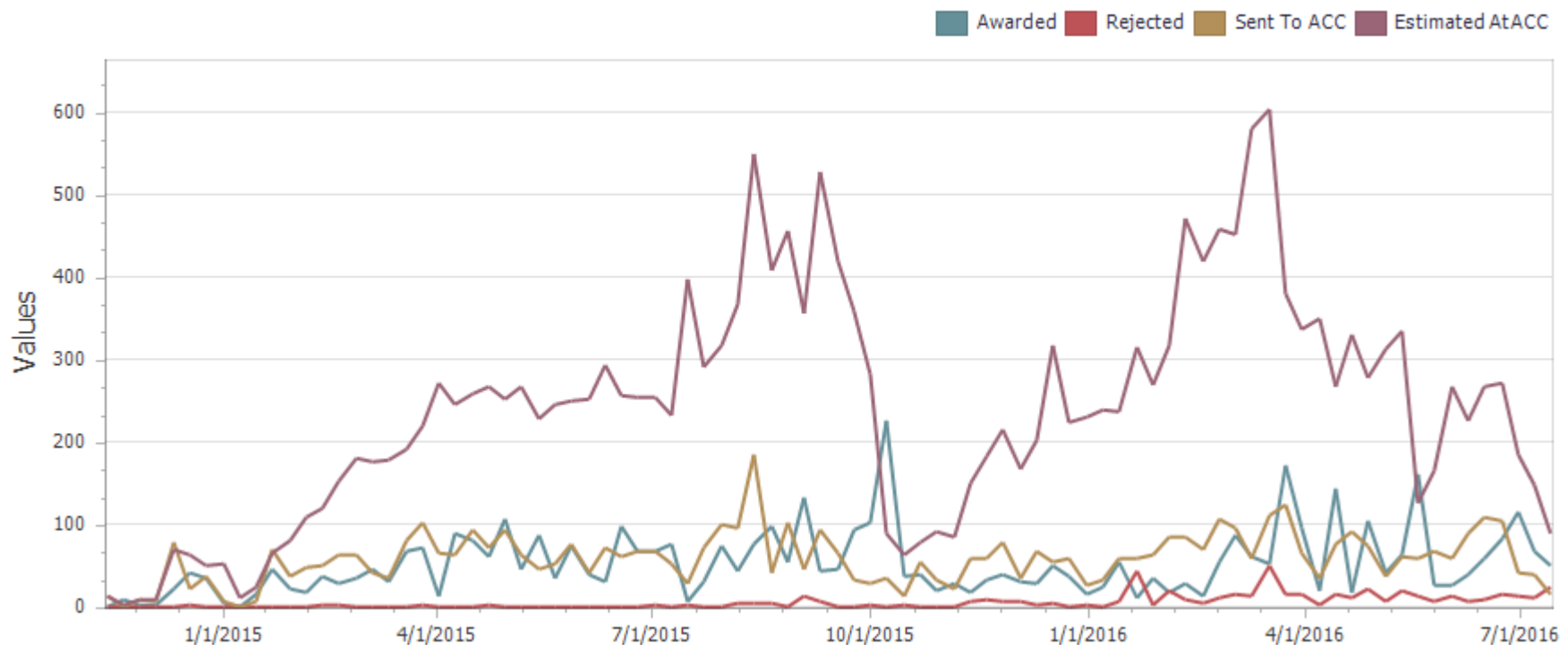
TIs awarded by ACC by week

Actions at ACC pending award by week

Only Actions submitted through ACTS

AMRDEC wide

ACTS Action Status Trend



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CONTRACTOR FEEDBACK ON NEW TD PROCESS AND PLANNED COURSE OF ACTION

- **Concern with having the 'in scope' burden transferred to the contractor that can later be overruled by the KO or Legal.**
 - **Surveillance has indicated that this is not an issue.**
- **Concern that the contractor loses visibility of the TD workflow process and may be unable to prepare for upcoming work.**
 - **Recommend that you work closely with the CORs.**

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OUTCOMES AND SURVEILLANCE OF NEW PROCESS

- **Surveillance from 15 Apr to 30 Jun16 has resulted in the following:**
 - **Several Mod's have been reviewed and the following minor issues have been identified:**
 - **Use of incorrect rate period (1 TD)**
 - **Did not list ODC's in ACT's (7 TD's)**
 - **In all reviews TD templates were not filled out correctly**
 - **Labor breakout not provided (1 TD)**
 - **KO's have reached back to customer to correct issues/provide additional training as needed**

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GSA E-BUY

- **RFIs and TORFQs have started being released via GSA E-buy.**
- **There have been some technical issues experienced regarding viewing of TORFQs and uploading documents**
- **Please submit a GSA Help Desk Ticket when you experience issues with E-buy and email Andrea Durbin, EXPRESS Office, the Help Desk Ticket Number and RFQID. Andrea's email is as follows: andrea.l.durbin.civ@mail.mil . She will work the issue with her GSA counterparts to expedite.**

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GSA E-BUY

- **There is a need for additional training for the use of GSA E-buy. We will work with GSA to get training scheduled for the July/August 2016 timeframe.**
- **It has been brought to our attention that GSA E-buy has file size limitations. We will engage GSA for assistance with this issue.**

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NEW EVALUATION CRITERIA

- **An IPT was established to review and improve the evaluation criteria.**
- **The criteria was completed and distributed.**
- **TORFQs have started being issued with the new criteria via GSA E-buy.**
- **There have been several questions and some minor changes have been made as a result. We will keep you updated of changes.**
- **IPT will re-convene after 6 months to discuss**

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EXPRESS REVISED EVALUATION CRITERIA

- **6 TORFQ's have been released with the revised evaluation criteria. Three are currently in evaluation. Below are some of the questions received and addressed:**
 - **Historical mix and Anticipated labor mix**
 - **Pricing Template - These have resulted in a change to the pricing template**
 - **Requests for Page Increases to 30**
 - **Request for Clarifications on CTAs**
- **KOs/Specialists are training evaluators on streamlined criteria**

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Historical Information Process

- **EXPRESS KOs are working with customers to ensure historical information is provided**
- **Actuals from the last CDRL are provided for legacy effort(s)**
- **Actual Labor Categories/Labor Hours are converted to the BPA labor categories and percentages are calculated based on total hours**

KO's are requesting information from the customers to detail changes between the legacy requirement and the new requirement, if any.

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CONTRACTOR TEAMING ARRANGEMENTS

- **There have been questions regarding the inclusion of CTAs in TORFQ responses.**
- **The intent is for CTAs specific to the task order to be provided with the TORFQ response.**
- **If no task order specific CTA's have been established, please provide the BPA level CTA for the first TORFQ response you send. BPA level CTA's will be requested during the next Open Season and won't be required for future proposals.**



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ADDING SUBCONTRACTORS

- **There is confusion over our BPA change in which we allow subcontractors to be added as needed.**
- **Subcontractors can be added as needed; however KO approval is required to add to EXISTING task orders.**
- **When requesting the addition of subcontractors to existing task orders you need to provide the KO justification for the need of the subcontractor. This is to protect the integrity of the competition.**
- **The justification shall support the need for the subcontractor (e.g. what has changed from the original proposal: what unique**

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RULE OF TWO DOESN'T APPLY TO EXPRESS

- **FAR 19.502-2, Total Small Business Set-Asides, states acquisitions “shall be set aside for small business unless the contracting officer determines there is not a reasonable expectation of obtaining offers from two or more responsible small business concerns...”**
- **That is commonly referred to as the Rule of Two and it does not apply to Federal Supply Schedules unless the procurement is on behalf of another agency and that agency’s regulations require set-asides (VA is mandated to use Rule of Two by statute)**
- **FAR 8.405-5 states “preference programs of Part 19 are not mandatory in this subpart...Contracting Officers may, at their discretion, set asides orders for any of the small business concerns identified in 19.000”**
- **FAR 8.405-2 requires that RFOs be provided to at least three schedule contractors or document the**

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NUMBER OF OFFERS RECEIVED

- **FAR 8.405-2 requires that we provide the RFQ to as many schedule contractors as practicable to REASONABLY ENSURE that quotes will be received from at least three offerors (3 quotes not mandated)**
- **DFARs 215.371-2 requires that when only one offer is received and LESS THAN 30 days were allowed for receipt of proposals that the KO consult with the customer regarding whether the requirement is too restrictive and re-solicit for 30 days (exempt: SBSAs, contingency actions, simplified acquisitions)**
- **DFAR/PGI 215.371-2 requires that when more than one offeror expressed an interest in an acquisition, but only one offer was received, the contracting officer shall seek feedback from the interested parties regarding why they didn't propose and document the file with the feedback received**

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SED ACTIONS (FORMERLY SYSTEMS & COMPUTER RESOURCES SUPPORT ACTIONS (SCRS))

- **ACC-Redstone is utilizing the GSA Assisted Acquisition Services program for the procurement of these actions.**
- **GSA is the contracting office for these requirements and all questions should be directed to GSA.**
- **General questions and correspondence may be sent to aasd.sed@gsa.gov**
- **Industry questions may be sent to Ms. Chanda Tallman, Industry Liaison, Email Chanda.tallman@gsa.gov .**

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SED ACTIONS (FORMERLY SCRS)

- **GSA has established an Interact site for communications.**
 - **Only OASIS Pool 3 Primes have access to the site.**
 - **Access must be requested via email to aasd.sed@gsa.gov**
 - **Site may be reached at <https://goo.gl/fZWoiO>.**
 - **Only after access has been granted.**

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WE NEED YOUR HELP!

- **Alert ACC of pending off mission requirements.**
- **Exclusive teaming should be used sparingly.**
- **Minimize pass-thru rates when using subcontractors.**
- **Ensure you can perform the work at the price quoted.**
 - **Provide qualified labor and do not try to “buy-in”.**
- **Help us make EXPRESS the best vehicle available for Team Redstone professional services.**

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Questions

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